

**PROCEEDING OF THE MEETING FOR OPENING OF BID  
DOCUMENTS INVITED THROUGH RFP FOR ESTABLISHMENT &  
MANAGEMENT OF RESIDENTIAL PRE – EXAMINATION COACHING  
CENTRE FOR MEDICAL & ENGINEERING COURSE IN ANGUL DISTRICT  
ON PPP MODE UNDER DISTRICT MINERAL FOUNDATION.**

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As per Request for Proposal for Establishment & Management of Residential Pre – examination Coaching Centre for Medical & Engineering Course in Angul District on PPP mode , a meeting was held on 25<sup>th</sup> August 2018 at 11.30 A.M. in the DRDA Conference Hall, Angul for opening of Bid Documents. Following members of selection committee were present in the meeting, constituted under the Chairmanship of Collector, Angul for opening and evaluation of RFP documents for selection of agency.

- Project Director , DRDA - Cum – Chief Executive , DMF
- CDM & PHO , Angul
- Executive Engineer , RWSS , Talcher
- Executive Engineer , R & B , Angul
- DSWO , Angul
- APD (Finance) , DRDA , Angul
- Team Leader , DMF , Angul
- Finance Expert , DMF, Angul

At the outset, Project Director, DRDA, Angul welcomed all the committee members & bidders and instructed to open the bid documents which were received within the prescribed time period.

As per the records of District Mineral Foundation, Angul two nos. of agencies as detailed below have applied for the project:

1. I Books Institute Private Limited, Bhubaneswar, Odisha.
2. Speedac Learning System Private Limited, Mohit Nagar, New Delhi.

The bid documents of above two agencies have been opened for scrutiny of prequalification criteria as per RFP vide no. – 470 dated 09.07.2018. During verification of documents it is found that, both of the institute have submitted all the requisite documents as per the pre – eligibility criteria. Hence the committee allowed these two bidders to participate in the next round, i.e. Technical Evaluation Process. A comparative statement of pre – qualification eligibility criteria has been prepared and annexed at **Annexure - I**.

For opening of Technical Bid Documents, Technical Presentation and Financial Bid, a meeting of Committee Members and Bidders was called on 28<sup>th</sup> August 2018. During the technical bid evaluation process, the documents submitted by bidders were verified in pursuance to the terms and conditions of the RFP and score has been given as per eligibility criteria to the individual bidder. Subsequently a technical presentation was given by both of the bidders in the form of PPT before the evaluation committee and all the members of the



committee evaluated the technical presentation. During the technical presentation session, both of the agencies have emphasised on increase of nos. of students for medical as well as engineering course for maximum utilization of faculty to be engaged. It has been discussed and decided by the Committee that, the nos. of students may be increased considering the availability of meritorious students as per the eligibility criteria. However, the average of marks given by committee members were taken and added to the total marks secured in technical bid evaluation process.

Details of scoring by each bidders in Technical Bid Evaluation process including marks obtained in technical presentation is annexed as **Annexure – II** and **Annexure - III**. However, the total score awarded to each agency towards Technical Bid Evaluation is given below:

Name of the Agency	Total Marks (Including Technical Presentation)	Marks Scored (Including Technical Presentation)
I Books Institute Pvt. Limited , Satya Nagar, Bhubaneswar , Odisha	100	96
Speedac learning System Pvt. Limited, Mohit Nagar, New Delhi.	100	61

As both of agencies have been scored more than 60 % of total marks in technical bid evaluation process, both are found eligible to participate in Financial Bid process.


Accordingly the financial bid document were opened and score are evaluated on **Quality and Cost Based Selection (QCBS) method** at 70:30 weightage to Technical Bid and Financial Bid respectively. For computation of financial weightage, price quoted by both of the agency including applicable tax (GST) has been taken in to consideration. The total score of Institutes in both technical and financial bid have been computed as follows:


Name of Agency	Technical Score	Technical Bid Weightage (70%)	Financial Bid Amount (Rs.)	Financial Bid Weightage (30%)	Total Score
1	2	3	4	5	6 = 3 + 5
I Books Institute Pvt. Limited, Bhubaneswar	96	67.20	3,12,700/-	30.00	97.20
Speedac Learning System Pvt. Ltd., New Delhi	61	42.70	3,26,860/-	28.70	71.40


It is observed from the above table that, the agency namely I Books Institute private Limited, Bhubaneswar, Odisha has obtained the highest score in QCBS method. Hence, the committee decided to select I Books Institute Pvt. limited for undertaking the assignment / project.

Further, **I Books Institute Private Limited, Bhubaneswar, Odisha** shall be invited for executing contract for undertaking the project - "Establishment & Management of Residential Pre – examination Coaching Centre for Medical & Engineering Course" in Angul District on PPP mode.

The meeting ended with the vote of thanks to the chair.

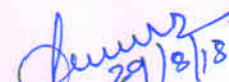
  
Finance Expert  
DMF, Angul  
29/8/18

  
Team Leader  
DMF, Angul  
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A.P.D. (Finance)  
DRDA, Angul  
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Angul  
29/08/18

  
Project Director, DRDA – Cum –  
Chief Executive, DMF, Angul  
29/8/18

  
Collector & Chairperson – Cum -  
Managing Trustee, DMF, Angul  
29/8/18

## DISTRICT MINERAL FOUNDATION , ANGUL

Pre - Qualification Form (Opened on 25/08/2018)

**Project : Establishment & Management of Residential Pre - examination Coaching Centre For Medical and Engineering Courses.**

Sl. No.	Basic Requirement	Specific Requirement	Speedac Learning System Pvt. Limited , Mohit Nagar , New Delhi	I Books Institute Pvt. Limited , Bhubaneswar , Odisha
1	Legal Entity	The Agency should be registered under <ul style="list-style-type: none"> <li>• Societies Registration Act 1860</li> <li>• Indian Trust Act 1882</li> <li>• Companies Act 1956</li> <li>• NCVT / SCVT / LLP / Partnership</li> <li>• Any other prevalent law/rules</li> </ul>	Under Companies Act DoC - 05/11/2007	Under Companies Act DoC - 27/12/1995
2	Relevant Experience	The Agency must have minimum 5 years' experience in the relevant field as on 31/03/2018. Further the agency must have minimum <b>2 years experience</b> of Running Coaching Centre in Odisha for Medical & Engineering Entrance Exams	Yes	Yes
3	Financial Capacity	The agency should have an annual turnover of at least Rs 50.00 Lakh each year for last three F.Y.s (2014-15, 15-16, & 2016-17) and must filled the ITR.	Yes	Yes
4	Blacklist	The Agency should not have been blacklisted by any Central/ State Government or Public Sector Undertakings.	Affidivit Submitted	Affidivit Submitted
5	Authorized Representative	A Power of Attorney / Board Resolution in the name of the person signing the proposal.	Yes	Yes
6	Bid Cost	The Agency must paid Bid Cost of Rs.10,000 (Rupees Ten Thousand Only) in the form of Demand Draft in favor of The Collector & Chairperson – Cum - Managing Trustee, DMF , Angul, drawn on any Scheduled Bank , payable at Angul.	Rs.10,000/- submitted inshape of D.D.	Rs.10,000/- submitted inshape of D.D.
7	Earnest Money Deposit (EMD)	The Agency must submit EMD of Rs.1,00,000/- (Rupees One Lakh Only) in the form of 2 Year TDR / FD duly pledged in favour of The Collector & Chairperson – Cum - Managing Trustee, DMF, Angul	Rs.1,00,000/- Submitted in Shape of TDR	Rs.1,00,000/- Submitted in Shape of TDR

8	Service Tax (GST)	Must be Registered under GST	Yes	Yes
9	Consortium / Joint Venture / Sub Letting	MoU / Agreement copy stating internal arrangements between the institutions and legal bindings.	Not Applicable	Yes

  
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Project Director, DRDA  
Angul

  
Collector  
Angul

### Technical Proposal Evaluation Form Opened on 28/08/2018

**Project : Establishment & Management of Residential Pre -examination Coaching Centre For Medical and Engineering Courses.**

SL	Evaluation Criteria	Maximum Marks	Speedac Learning System Pvt. Limited , Mohit Nagar , New Delhi	I Books Institute Pvt. Limited , Bhubaneswar , Odisha
<b>1</b>	<b>Experience in Coaching Industry</b>	<b>40</b>	<b>25</b>	<b>40</b>
<b>1.1</b>	Total experience of running Engineering & Medical Entrance Exam Coaching Center (Years) 5 to 7 years = 5 Marks 7 to 10 years = 10 Marks Above 10 year = 15 marks	15	10	15
<b>1.2</b>	No. of currently running Pre-Examination Coaching Center for Medical and Engineering Entrance (Branches) 1 to 3 Centers/branches = 5 Marks 4 to 5 Centers/branches = 10 Marks More than 5 Centers / branches = 15 Marks	15	5	15
<b>1.3</b>	The agency must have minimum 2 years experience of Running Coaching Centre in <b>Odisha</b> for Medical & Engineering Entrance Exams	10	10	10
<b>2</b>	<b>Human Recourses /Key Personnel</b>	<b>20</b>	<b>5</b>	<b>20</b>
<b>2.1</b>	<b>Faculty Details:</b> 8 Faculty Members ( With 1 PHD Holder) = 5 Marks 8 Faculty Members ( With 2 PHD Holder) = 10 Marks 8 Faculty Members (With 3 / More PHD Holder) = 20 Marks	20	5	20
<b>3</b>	<b>Financial Capacity</b>	<b>20</b>	<b>20</b>	<b>20</b>
<b>3.1</b>	Turn Over: 50.00 Lakh to 99.99 Lakh = 5 Marks 100.00 Lakh to 199.99 Lakh = 10 Marks 200.00 Lakh and Above = 20 Marks	20	20	20
<b>4</b>	<b>Presentation of Course Plan and Strategy before the Bid Evaluation Committee</b>	20	11	16
<b>Total Marks</b>		<b>100</b>	<b>61</b>	<b>96</b>

Note: The minimum qualifying mark is: 60 (i.e. 60% of total marks)

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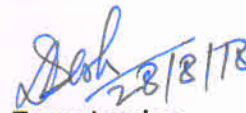
### Evaluation Sheet for Technical Presentation by Bidders on 28/08/2018

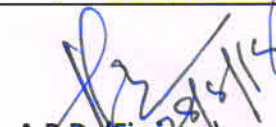
**Project : Establishment & Management of Residential Pre -examination Coaching Centre For Medical and Engineering Courses.**

**Full Score: 20 Marks**

Sl. No.	Designated Members	Speedac Learning System Pvt. Limited , Mohit Nagar , New Delhi	I Books Institute Pvt. Limited , Bhubaneswar , Odisha
1	Collector & Chairperson - Cum - Managing Trustee , DMF , Angul	11	15
2	P.D. , DRDA - Cum - Chief Executive , DMF , Angul	10	16
3	CDM & PHO , Angul	12	17
4	Executive Engineer , RWSS , Talcher	10	16
5	Executive Engineer , R & B , Angul	11	15
6	DSWO , Angul	12	17
7	APD (Finance) , DRDA , Angul	10	15
8	Team Leader , DMF , Angul	12	17
9	Finance Expert , DMF , Angul	11	16
<b>Average Score</b>		<b>11</b>	<b>16</b>


  
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