RFP Number: 470

Date: 09/07/2018



# District Mineral Foundation (DMF), Angul Government of Odisha

# REQUEST FOR PROPOSAL (RFP)

For

Selection of an agency for "Establishment and Management of Residential Pre – Examination Coaching Centre for Engineering & Medical Course" in Angul District

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#### DISCLAIMER

The information contained in this Request for Proposal (hereinafter referred to either as "RFP") document provided to the Bidders, by the District Mineral Foundation, Angul, hereinafter referred to as DMF, or any of their employees or advisors, is provided to the Bidder(s) on the terms and conditions set out in this RFP document and all other terms and conditions subject to which such information is provided.

The purpose of this 'RFP document is to provide the Bidder(s) information to implement the following assignment: "Establishment & Management of Residential Pre - Examination Coaching Centre for Engineering & Medical Course in Angul District" under District Mineral Foundation. This RFP document does not purport to contain all the information each Bidder may require. This RFP document may not be appropriate for all persons, and it is not possible for the DMF, their employees or advisors to consider the business/investment objectives, financial situation and needs of each Bidder who reads or uses this RFP document.

Each Bidder should conduct its own investigations & analysis and should check the accuracy, reliability & completeness of the information in this RFP document and wherever necessary obtain independent advice from appropriate sources. DMF, their employees and advisors make no representation or warranty and shall incur no liability under and law, statute, rules or regulations as to the accuracy, reliability or completeness of the RFP document.

DMF may, in its absolute discretion, but without being under any obligation to do so, update amend or supplement the information in this RFP document.



#### SECTION 1: Letter of Invitation

Collector & Chairperson – Cum - Managing Trustee, District Mineral Foundation, Angul, Government of Odisha.

Dear Agency,

- 1. The Collector & Chairperson Cum Managing Trustee, District Mineral Foundation (DMF) Angul invites proposal from reputed agencies for "Establishment & Management of Residential Pre-Examination Coaching Centre for Engineering & Medical Course" in Angul District under District Mineral Foundation. The details of the required scope of work and services expected from the Agency are provided in the Section 5: Terms of Reference in this RFP document.
- 1. An Agency will be selected as per Quality and Cost Based Selection (QCBS) criteria described in this RFP.
- 2. The RFP comprises the following sections:

Section 1 - Letter of Invitation

Section 2 - Definitions

Section 3 - Factsheet

Section 4 - Background and the need for Pre-Examination Coaching Centre

Section 5 - Terms of Reference

Section 6 - Instructions to Agencies

Section 7 - Technical Proposal - Standard Forms

Section 8 - Financial Proposal - Standard Forms

Collector & Chairperson | Cur Managing Trustee, DMF, Ang

#### Section 2: Definitions

- a) "DMF" means the District Mineral Foundation, Angul
- b) "Client" is the District Collector -cum Chairperson and Managing Trustee, DMF, Angul, Government of Odisha.
- c) "Agency" means any entity or person that may provide or provides the Services to the Client under the Contract.
- d) "Coaching Center" means Pre-Examination Coaching Centre for Engineering & Medical Course in Angul District under District Mineral Foundation'.
- e) "Day" means calendar day.
- f) "Instructions to Agencies" means the document which provides interested Agencies with the information needed to prepare their respective Proposals.
- g) "LoI" means the "Letter of Intent" being sent by the Client.
- h) "Personnel" means professional and support staff provided by the Agency and assigned to perform the Services or any part thereof.
- i) "Proposal" means Technical Proposal and the Financial Proposal.
- j) "RFP" means the Request for Proposal circulated by the Client for the selection of Agency(s).
- k) "Assignment/job" means the work to be performed by the Agency pursuant to the Contract.
- "Terms of Reference" (ToR) means the information included in the RFP which explain the objectives, scope of work, activities, tasks to be performed, respective responsibilities of the Client and the selected Agency(s).
- m) "Competent Authority" means Collector & Chairperson Cum Managing Trustee, DMF, Angul, Government of Odisha.



# Section 3: Factsheet

Request for Proposal (RFP) document made available to the applicants	9 <sup>th</sup> July 2018
Last Date for Receiving of Queries	24 <sup>th</sup> July 2018 by 5.00 P.M.
	to Email: dmfangul@gmail.com
Clarification Meeting at DRDA , Conf. Hall	25 <sup>th</sup> July 2018 (11.00 A.M.)
Last date for Receipt of Technical and Financial Proposals (Sealed Envelope)	17 <sup>th</sup> August 2018 by 5.00 P.M.
Date of opening of Technical Proposals, Technical Presentation and Financial Proposal	To be intimated separately
Letter of Award	To be intimated to selected Agency
Start Date	To be intimated to selected Agency
Method of Selection	QCBS 70:30
Ernest Money Deposit (EMD)	Rs.1,00,000/- (Rupees One Lakh) only in the form of 2 Year TDR / FD duly pledged in favour of The Collector & Chairperson — Cum - Managing Trustee, DMF, Angul
Bid Cost	Rs.10,000 (Rupees Ten Thousand) only in the form of Demand Draft in favor of The Collector & Chairperson – Cum - Managing Trustee, DMF, Angul, drawn on any Scheduled Bank, payable at Angul.
Address for Submission of Proposals	Project Director , DRDA - Cum - Chief Executive , DMF , Angul , Odisha , PIN - 759122
Mode Submission of Bid Document	Bid document are to be submitted by Speed Post / Registered Post (India Post) only.

#### Note:

- 1. The Client reserves the right to change the above schedule by due intimation / information to the intended agencies. Please visit the website <a href="www.angul.nic.in">www.angul.nic.in</a> regularly for the updates.
- 2. If it is not possible to open the financial proposals on the same day of bid opening, the date of opening of financial proposal will be communicated to eligible bidder through correspondence.
- Proposals must be submitted on or before the prescribed date, time and venue mentioned in the Fact Sheet. Proposals received after cut – off date will be summarily rejected.

# Sections 4: Background and need for Residential Pre-Examination Coaching Centre for Engineering & Medical Course.

The District Administration , Angul with the sponsorship of District Mineral Foundation wants to encourage meritorious & needy students belongs to Direct Mining Affected areas of Angul District to get admission into reputed colleges in the country by securing high ranks in entrance examinations like Joint Entrance Examination (IIT/JEE) for Engineering & National Eligibility-cum-Entrance Test (NEET/ AIIMS) for Medical courses. The DMF also acknowledges the need for intense, dedicated and focused preparation by such students to succeed in these tests. However, for students of a mining affected block like Kaniha, Talcher and Chhendipada, getting access to high quality content, teaching and preparation methods from best in class Engineering/ Medical coaching providers is a major challenge. To help such students, district administration plans to select a Coaching Center Partner for enrollment of about 60 meritorious +2 Science/Diploma Engineering students for one year Residential Engineering & Medical Coaching. Out of proposed strength of 60 candidates, per batch, 30 nos. of the enrollment shall be for Engineering Entrance & 30 nos. for Medical Entrance course.

Considering the lack of such qualitative facility in the district (Private/Govt.), it has been decided to establish a Residential Pre-Examination Coaching Centre in Angul district under DMF through Public Private Partnership (PPP) mode.

#### Sections 5: Terms of Reference:

# A. Establishment and Management of Residential Pre-Examination Coaching Centre:

The Pre-Examination Coaching Centre aims to equip and prepare aspiring candidates who have completed +2 Science/ +2 Science exam appeared / +2 Science 2<sup>nd</sup> year continuing from recognized board within the age group of 17 years to 23 years for getting admission preferably in Govt. Colleges or free seat in any reputed Institutes/Universities to reduce the financial burden of the candidates by securing high ranks in entrance examinations for Engineering and Medical discipline. This one year program will speeds up the training process of a student for such competitive entrance exams. Individual attention shall be given so that, each student could be properly trained and become competent enough to crack the difficult entrance exams. A well assessed plan and courseware has to be designed for students which would enhance their relevant knowledge and strengthen their aptitude in various subjects to chive the goal.

# Project Objectives:

- To provide residential coaching facilities to the aspiring candidates from directly mining affected areas of Angul District.
- To provide quality coaching based on current exam pattern.
- Undertake monthly mock tests to make the candidates familiar with the exam pattern and better time management with accuracy during entrance exams.
- To provide adequate exposure, guidance and motivation to youth aiming to crack entrance exams.



# B. Scope of Work & Responsibility of Coaching Centre:

# I. Infrastructure Support:

- 1. The Agency shall provide minimum infrastructure support for smooth management of the Coaching Centre as specified below:
  - Office Room 1 Nos. (Minimum 250 Sqrft.)
  - Class Room 2 Nos. (Minimum 350 Sgrft. each)
  - Library Room 1 Nos. (Minimum 600 Sqrft.)
  - Toilet / Bath Room (Separately for Boys & Girls).

# These should include following basic amenities:

- Total seating capacity for 60 students (30 nos. of Engineering and 30 nos. of Medical) in two classes with study table and chair.
- Classroom should have adequate space to accommodate 30 students at a time along with proper ventilation and lighting and power back-up.
- Centre shall have minimum teaching equipment/ tools like white board, markers/chalks, LCD Projectors or any other audio-visual aid.
- Centre shall have a library and provide updated study material to the students.
- Centre shall have adequate toilets facilities, separate for girls and boys.
- Centre shall have RO Purified safe drinking water facilities.
- Keeping bio metric attendance of Students.
- Minimum first aid and fire safety measures shall be taken in coaching center.
- The Coaching Centre and Hostel must be under CCTV surveillance.
- Separate Hostel facility to be arranged by the agency for boys & girls. The hostel should have minimum space provision for bed / mattress, well maintained toilet & bath rooms along with the space for dining hall. Nutritious and quality foods (Breakfast, Lunch & Dinner) to be provided to the inmates and the weekly menu chart shall be intimated to DMF as confirmation. Minimum fast aid facilities and fire extinguishers to be kept at Hostel to meet the emergencies.

#### II. Educational Service Support:

- The coaching is expected to be a blend of self-study, doubt-clearing session, contact programs, all-India level tests and constant monitoring. The student will be provided study material and test questions by the coaching centre.
- The coaching shall cover modules/subjects as per the concerned exam standards / patterns.
- 3. The agency shall provide latest/updated study material to the students along with practice book.
- 4. The agency shall keep adequate nos. of relevant books and journals in the library for ready references of Students.

- 5. The agency shall deploy experienced and trained personnel to impart quality coaching.
- 6. The agency shall maintain a database of the candidates enrolled (including biometric attendance) and shall submit the same periodically (Batch wise) to DMF for monitoring purpose. The selected agency shall also maintain the attendance (biometric) of personnel deployed in the coaching center.
- 7. The agency shall provide information about the exam dates and pattern of the entrance exams as mentioned above to the students and shall ensure to apply the same by inmates.
- 8. The agency shall undertake monthly / periodical mock tests for the candidates enrolled in order to create a sense of real time exam environment.
- 9. The agency will provide one T-shirt per trainee as uniform.
- 10. The agency is responsible for quality coaching and retention of all the batch inmates till completion of coaching.
- 11. The agency shall analyse the progress of the students during the coaching period and takes necessary steps for enhancement of their performances to succeed in the fourth coming exams.
- 12. Any other aspects as decided by the client for improvement of coaching quality and outcome.
- 13. The agency is also expected to provide guidance/ counseling to the students while filling in IIT-JEE/ NEET-AIIMS forms and during the college selection/ counseling process after the JEE/NEET results are out.
- 14. The agency shall take up any other related work as directed by the Client from time to time.

#### III. Batch Size:

One batch shall be of 60 students i.e. 30 Engineering & 30 Medical (divided into two classes). Next batch will start after successful completion of the preceding one. Batch size may be increased depending upon the result of the previous completed batch.

#### C. Selection of Candidates:

The agency will undertake the following procedure to select the candidates for coaching before commencement of batch.

- Open advertisement in two leading local newspaper and pamphlet distribution to seek enrollment of the candidates.
- Separate entrance test must be conducted for engineering & medical discipline for enrollment into pre-examination coaching.
- The agency shall select top ranked 60 candidates (30 nos. from each discipline), from the derived ranking list.

In case of any conflicts, decision of the DMF in consultation with agency will be final.

# D. Project Duration:

The initial period of the contracts will be for 2 years, which may be extended for a further period on **Satisfactory Performance**, as determined by the client. The agency / institution must maintain the success rate as compare to preceding years for renewal of contact after completion of each batch.

#### E. Project Coverage:

Initially the Pre-Examination Coaching facility shall be provided to the students of directly mining affected areas of the district. However project coverage may be extended to other areas of district with the approval of Client.

# F. Course Duration:

The course duration will be for 12 months for one batch. The agency shall design the class / subject schedule in such a way that the syllabus should be completed within the prescribed time limit and there will be sufficient time for practice and doubt clearance classes. Further the course schedule must be as per standard maintained by leading Institutions of the relevant field.

Presentation regarding course schedule with reference to table "Technical Evaluation Form, point number 3" must be submitted.

#### G. Personnel:

# 1. Centre Manager (One No.)

Age Group: 25 - 45 Years Deployment: Full Time

Educational Qualifications: Graduate or Post Graduate in any discipline from a recognized university or institution having experience in managing Pre-Examination exam coaching centre.

#### Desirable Qualities:

- 1. Must have good managerial skills and program management abilities.
- Must have a clear understanding of career opportunity available for Engineering and Medical sector.
- 3. Must have good interpersonal skill to develop support with staff and students.
- 4. Must have adequate computer skills.
- 5. Must have good communication skills, especially in the local language, i.e. Odia.

#### Roles and responsibilities:

1. Take care of administration of the coaching centre as well as the hostel

- 2. Handle assigned administrative responsibilities like boarding & lodging, etc.
- 3. Interaction with students on routine basis for doubt clearing and feedback collection regarding quality of education and hostel facilities.
- 4. Supervising and motivating faculty members, academic and hostel staffs, ensuring that workloads are appropriate and quality of work is good enough.
- 5. Monitor class schedules to ensure smooth running of classes, presence of students in class and hostel as well.
- 6. Shall maintain all records including education materials, registers etc.
- 7. Shall ensure that all laws, rules and regulations are complied, discipline and decorum is maintained in the center.
- 8. Shall prepare and submit regular activity and financial reports to the DMF.
- 9. Shall comply with any other work that may be included as part of MoU or as directed by the Client from time to time.
- 10. Any other responsibilities assigned by competent authority.

# 2. Full - Time Faculty Members (8 Nos.)

Physics

: 2 Nos.

Botany

: 1 No.

Chemistry

: 2 Nos.

Zoology

: 1 No.

Mathematics: 2 Nos.

Age Group: Maximum Age Limit - 50 Years

Deployment: Full Time

Discipline	Engineering	Medical
Discipinie	Educational Qualification	Educational Qualification
Physics	Must be PH. D/ M.Tech / M.Sc / B.Tech from IITs / NITs / Reputed Universities / Colleges, looking for opportunities in the highly attractive & competitive IIT-JEE training field. Experienced IIT / NIT / Top University professors/teachers who aspire to spread their vast knowledge to JEE (Main & Advanced) aspirants. Minimum 5 years of relevant experience in teaching for IIT-JEE courses.	Must be Ph.D / M.Sc from Reputed Universities / Colleges, looking for opportunities in the highly attractive & competitive Medical Entrance training field. Experienced Top University professors/teachers who aspire to spread their vast knowledge to AIPMT & AIIMS aspirants. Minimum 5 years of relevant experience in teaching for Medical
Chemistry	Must be PH. D/ M.Tech / M.Sc / B.Tech from IITs / NITs / Reputed Universities / Colleges, looking for	Must be Ph.D / M.Sc from Reputed Universities / Colleges, looking for opportunities in the highly attractive &

	opportunities in the highly attractive & competitive IIT-JEE training field. Experienced IIT / NIT / Top University professors/teachers who aspire to spread their vast knowledge to JEE (Main & Advanced) aspirants. Minimum 5 years of relevant experience in teaching for IIT-JEE courses.	field. Experienced Top University
Mathematics	Must be PH. D/ M.Tech / M.Sc / B.Tech from IITs / NITs / Reputed Universities / Colleges, looking for opportunities in the highly attractive & competitive IIT-JEE training field. Experienced IIT / NIT / Top University professors/teachers who aspire to spread their vast knowledge to JEE (Main & Advanced) aspirants. Minimum 5 years of relevant experience in teaching for IIT-JEE courses.	Must be PH. D/ M.Tech / M.Sc / B.Tech from IITs / NITs / Reputed Universities / Colleges, looking for opportunities in the highly attractive & competitive Medical Entrance training field. Experienced Top University professors/teachers who aspire to spread their vast knowledge to AIPMT & AIIMS aspirants. Minimum 5 years of relevant experience in teaching for Medical Entrance courses.
Zoology		Must be Ph.D / M.Sc from Reputed Universities / Colleges, looking for opportunities in the highly attractive & competitive Medical Entrance training field. Experienced Top University professors/teachers who aspire to spread their vast knowledge to AIPMT & AIIMS aspirants. Minimum 5 years of relevant experience in teaching for Medical Entrance courses.
Botany		Must be Ph.D / M.Sc from Reputed Universities / Colleges, looking for opportunities in the highly attractive & competitive Medical Entrance training field. Experienced Top University professors/teachers who aspire to spread their vast knowledge to AIPMT & AIIMS aspirants. Minimum 5 years of relevant experience in teaching for Medical Entrance courses.

- Preference will be given to faculties having PHD degree.
- The institute has to appoint Guest faculty for taking classes on Aptitude/ Logical Thinking, General Knowledge and Drawing test.

# Roles and responsibilities of faculty members (both Engineering & Medical):

- 1. Shall educate and train the enrolled students as per the course curriculum and schedule.
- 2. Faculties of **Engineering** discipline should develop study material for the IIT-JEE/ AIEEE and other engineering entrance exam programs for the Coaching Centre.
- 3. Faculties of **Medical** discipline should develop study material for the NEET/AIPMT/AIIMS/ AFMC and other medical entrance exam programs for the Coaching Centre.
- 4. Reviewing of existing study material for further improvement as current pattern.
- Developing questionnaires for the purpose of Assignments, Practice Questions, Test Papers and Daily Practice Worksheets etc.
- 6. Conducting extra classes as when required to help the students for improvement.
- 7. Complete the entire syllabus well in advance with full satisfaction of students, parents and the management.
- 8. Participate and contribute in all the events, activities, initiatives organized by the management.
- 9. Any other assignments given from time to time.

# 3. Project Assistant - Cum - Accountant (One Nos.):

Age Group: 25 - 45 years

Deployment: Full Time

Educational Qualification: Minimum Commerce Graduate from a recognized university.

#### Roles and responsibilities:

- Proper maintenance of all financial records of the coaching centre and hostel on regular basis.
- 2. Maintain the detailed data base of all trainees.
- 3. Provide secretarial support including logistic support as per requirement.
- 4. Up-dation of MIS and generation of reports and returns.
- 5. Proper maintenance of Fixed Assets and inventory control.
- 6. Any other assignment given from time to time.

#### 4. Warden - Girl's Hostel (One Nos.):

Age Group/Sex: 35 - 50 Years / Female

Deployment: Full Time

Educational Qualification: Minimum Graduation in any discipline from a recognized

University.

# Roles and responsibilities:

1. To look after the day to day affairs of the hostel inmates.



- 2. Watch & Ward ensuring discipline and decorum among the inmates.
- 3. Ensuring daily hostel schedule of inmates.
- 4. Management Reports and Compliances.
- 5. Any other assignments as given from time to time.

# 5. Warden - Boy's Hostel (One Nos.)

Age Group/Sex: 35 - 50 years / Male

Deployment: Full Time

Educational Qualification: Minimum Graduation in any discipline from a recognized

University.

# Roles and responsibilities:

- 1. To look after the day to day affairs of the hostel inmates
- 2. Watch & Ward ensuring discipline and decorum among the inmates.
- 3. Ensuring daily hostel schedule of inmates.
- 4. Management Report and compliances.
- 5. Any other assignments as given from time to time.

# 6. Multi-Purpose Worker (Two Nos.):

Age Group: 25 - 45 years Deployment: Full Time

Educational Qualification: Matriculate

Roles and responsibilities: As assigned by the management.

#### H. Fund Release:

Modalities to be specified in the MoU / Agreement Paper as per the decision of the client.

#### I. Monitoring Mechanism:

Primarily the agency will be responsible for smooth management and monitoring of the Centre and Hostel including updated documentation. However, a committee may be constituted by the Client for Monitoring & Evaluation of the Project by DMF and report on the following matter:

- Resolving of issues / conflicts arises during the project period as requested by the agency.
- Periodical review & monitoring of the project.
- Recommending preventives and improvements.
- Any other issues as assigned by the competent authority.

#### Section 6: Instruction to Agencies

1.1 The Collector & Chairperson – Cum - Managing Trustee, District Mineral Foundation (DMF), Angul, will select agencies in accordance with method of selection specified below.

Name of the Client: Collector & Chairperson – Cum - Managing Trustee, District Mineral Foundation (DMF), Angul

**Method of selection:** Pre - Qualification of eligible Agencies followed by Quality and Cost Based Selection (QCBS).

1.2 Interested Agencies are invited to submit a Technical Proposal and a Financial Proposal, for the assignment named below.

Name of the Project: "Establishment & Management of Residential Pre-Examination Coaching Centre for Engineering & Medical Course "in Angul District under District Mineral Foundation.

# 1.3 The Proposal submission address:

Project Director, DRDA – Cum – Chief Executive, District Mineral Foundation, Angul, Odisha, PIN – 759122.

1.4 The Proposal (comprising of Pre - Qualification documents, Technical Proposal, Financial Proposal and EMD in Four separate sealed envelopes) must be submitted by registered/speed post only which should be received by the Client, not later than the following date and time:

Date: 17<sup>th</sup> August 2018 Time: By 5.00 P.M.

# 1.5 Queries / Clarification:

- a) The Client shall invite queries from Agencies as per the details mentioned in the Fact Sheet of this document.
- b) The Applicants must ensure that their queries should reach DMF, Angul, on or before last date mentioned in the Fact Sheet of this document only through the email of the Client, i.e. to <a href="mailto:dmfangul@gmail.com">dmfangul@gmail.com</a> by 24<sup>th</sup> July 2018 (5.00 P.M.).
- c) The queries must be submitted in the following format:

Section/Page No	Content of RFP requiring clarification	Change/clarification requested	Remarks

- d) Client will not be responsible for non receiving / delay in receiving of queries made by agency (s).
- e) Any queries for clarification, received after the cut off date and time may not be entertained by the DMF.
- f) However, the Client reserves the right to hold or re-schedule the process.



# Responses to Queries and Issue of Corrigendum:

- a) The Authorized Representative of the Client will endeavor to provide timely response to the queries. However, no representation or warranty as to the completeness or accuracy of any response made in good faith, nor does undertake to answer all the queries that have been posed by the Applicants.
- b) At any time prior to the last date for receipt of proposals, the client may, for any reasons, whether at its own initiative or in response to a clarification requested by a prospective Applicant, modify the RFP Document by a corrigendum.
- c) The Corrigendum (if any) & clarification to the queries from all Applicants will be uploaded on the websites http://angul.nic.in . Any such corrigendum shall be deemed to be incorporated into this RFP.
- d) In order to provide prospective Applicants reasonable time for taking the corrigendum into account, the Client may discretionally extend the last date for the receipt of proposals.
- e) The Client's Representative: Project Director, DRDA Cum Chief Executive, District Mineral Foundation, Angul.
- Agencies shall bear all costs associated with the preparation and submission of their proposals and contract negotiation. The Client is not bound to accept any proposal and reserves the right to annul the selection process at any time prior to contract award, without thereby incurring any liability to the Agencies.

# 1.7 Conflict of Interest:

a) Client requires that Agencies shall perform the required services, provide professional, objective, and impartial advice and all times hold the Client's interest paramount, strictly avoid conflicts of interest with other assignments or their own interests and act without any consideration for future work. Without limitation on the generality of the foregoing, Agencies, and any of their affiliates, shall be considered to have a conflict of interest and shall not be engaged, under any of the circumstances set forth below.

#### Conflicting Relationship:

- a) An Agency (including its Personnel and Sub-Agencies) that has a business or family relationship with a member of the Client's staff who is directly or indirectly involved in any part of (a) the preparation of the terms of reference of the Assignment, (b) the selection process for such Assignment or (c) supervision of the Contract, may not be awarded a Conflict, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the Client throughout the selection process and the execution of the Contract.
- b) Agencies have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of the Client, or that may reasonably be perceived as having this effect. Failure to disclose said situations may lead to the disqualification of the Agency(s) or the termination of its Contract.

c) No Agency or current employees of the Client shall work as Agency under their own ministries departments or agencies

# 1.8 Unfair Advantage:

If an Agency could derive a competitive advantage from having provided other services related to the assignment in question, the Client shall make available to all other Agencies together with this RFP all information that would in that respect give such Agency any competitive advantage over competing Agencies.

# 1.9 Fraud and Corruption:

It is required that Agencies participating in the project adhere to the highest ethical standards, both during the selection process and throughout the execution of a contract. The Client:

- a) Defines the terms set forth below as follows:
- "corrupt practice" means the offering, giving, receiving or soliciting, directly or indirectly or anything of value to influence the action of a public official or members of the Evaluation Committee, in the selection process or in contract execution;
- ii. "fraudulent practice" means a misrepresentation or omission of facts in order to influence a selection process or the execution of a contract;
- iii. "collusive practices" means a scheme or arrangement between two or more Agencies with or without the knowledge of the Client, designed to establish prices, artificial, non-competitive levels;
- iv. "coercive practices" means harming or threatening to harm, indirectly, persons or their properly to influence their participation in a procurement process or affect the execution of a contract;
- b) Will reject a proposal for award, if it determines that the Agencies recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for the contract in question:

Applicant Agencies should be aware of the provisions on fraud and corruption stated in the specific clauses in the Contract.

#### 1.10 Only one Proposal:

An Agency may only submit one proposal. If any Agency submits or participates in more than one the proposal, all such proposal shall be disqualified.

# 1.11 Proposal Validity:

Proposal must remain valid for 180 days from the last date of bid submission. During this period, agency shall maintain the availability of Professional staff nominated in the Proposal and fully committed to their financial proposal, unchanged. The client will make its best effort to complete negotiations within this period. Agency who do not agree, have the right to refuse to extend the validity of their Proposals, under such circumstances, the client shall not consider such proposal for further evaluation.

# 1.12. Preparation of Proposals:

- i. The Proposal as well as all related correspondence communicated by the Agencies and the Client, shall be written in English
- ii. In preparing their Proposal, Agencies are expected to examine in detail the documents comprising the RFP. Material deficiencies in providing the information requested may result in rejection of a Proposal.
- iii. The Proposal consists of three parts (i) Pre-Qualification documents, (ii) Technical Proposal and (iii) Financial Proposal

#### 1.13. Pre - Qualification Documents:

The Technical Proposals of only those Agencies who meet the pre-qualification criteria in the "Table No. 1" below will be opened. Agencies failing to meet criteria or not submitting requisite proof for supporting pre-qualification criteria are liable to be rejected summarily. Applicant Agencies should fill the Pre-Qualification Form which is included in section 7 of this RFP. The filled Pre-Qualification Form (in Section 7) and the supporting documents should be enclosed in a separate envelope marked as "Pre - Qualification Documents."

Table No.6.1

SI. No.	Basic Requirement	Specific Requirement	Document Required
1	Legal Entity	The Agency should be registered under  Societies Registration Act 1860  Indian Trust Act 1882  Companies Act 1956  NCVT / SCVT / LLP / Partnership  Any other prevalent law/rules	<ul> <li>By – law / MoA / AoA / Partnership Deed, etc.</li> <li>Certificate of incorporation</li> <li>Registration Certificate</li> <li>PAN No.</li> </ul>
2	Relevant Experience	The Agency must have minimum 5 years' experience in the relevant field as on 31/03/2018. Further the agency must have minimum 2 years experience of Running Coaching Centre in Odisha for Medical & Engineering Entrance Exams	e creatings and amounts
3	Financial Capacity	The agency should have an annual turnover of at least Rs 50.00 Lakh each year for last three F.Y.s (2014-15, 15-16, & 2016-17) and must filled the ITR.	Last three F.Y.'s Audited Financial Statement duly signed by a Charted Accountant ITR for the F.Y. – 2014 – 15, 2015 – 16, 2016 – 17.



4	Blacklist	The Agency should not have been blacklisted by any Central/ State Government or Public Sector Undertakings.	Signatory stating not
5	Authorized Representative	A Power of Attorney / Board Resolution in the name of the person signing the proposal	Copy of Power of Attorney or Board Resolution
6	Bid Cost	The Agency must paid Bid Cost of Rs.10,000 (Rupees Ten Thousand Only) in the form of Demand Draft in favor of The Collector & Chairperson — Cum - Managing Trustee, DMF, Angul, drawn on any Scheduled Bank, payable at Angul.	Original Demand Draft
7	Earnest Money Deposit (EMD)	The Agency must submit EMD of Rs.1,00,000/- (Rupees One Lakh Only) in the form of 2 Year TDR / FD duly pledged in favour of The Collector & Chairperson — Cum - Managing Trustee, DMF, Angul	Original 2 Years TDR / FD
8	Service Tax (GST)	Must be Registered under GST	Attach Regd. Certificate and GST No.
9	Consortium / Joint Venture / Sub Letting	MoU / Agreement copy stating internal arrangements between the institutions and legal bindings	Attach copy

**NOTE:** The copies of documents submitted towards Pre-qualification criteria are to be substantiated through production of originals, as and when required.

#### 1.14. Technical Proposal Format and Content:

Applicant Agencies are required to fill the Technical Evaluation Form. The filled up technical Evaluation Form and the corresponding Tech Form (in Section 7) should be enclosed in a separate envelop along with all necessary/supporting document to justify the claims. The supporting documents have to be produced in original by the Agencies, if and when demanded by the Client. Submission of the wrong type of Technical Proposal will result in the (Proposal being deemed non-responsive.

The formats of the Technical Proposal (Section 7) to be submitted are:

- a) Form Tech 1: Letter of Proposal submission
- b) Form Tech 2: Agency's organization & experience
- c) Form Tech 3: Strategy and approach for Pre-Examination coaching center
- d) Form Tech 4: Team composition
- e) Form Tech 5: CV for proposed personnel



- f) Form Tech 6: Course Schedule and Timeline for a Batch
- g) Form Tech 7: Undertaking regarding any conflicting activities and information. A Technical proposal containing financial information shall be declared non-responsive.

# 1.15. Financial Proposals

The Financial Proposal shall be prepared using the attached Financial Proposal Form (in Section 8). The financial proposal shall not include any conditions attached to it and if received, then any such conditional financial proposal shall be rejected.

# 1.16. Tender Fee/ Bid Cost

A Bid Cost Rs. 10,000/- (Rupees Ten Thousand) only in the form of Demand Draft (DD) made from any scheduled bank in favor of "Collector & Chairperson - Cum - Managing Trustee, DMF, Angul" payable at Angul, must be submitted along with the Proposal.

# 1.17. Earnest Money Deposit:

An Earnest Money Deposit (EMD) of Rs. 1,00,000/- (Rupees one lakh) only in the form of 2 year TDR / Fixed Deposit duly pledged in favour of Collector & Chairperson — Cum - Managing Trustee , DMF , Angul along with the Proposal.

Proposals received without Bid Cost and EMD shall be rejected as non- responsive. No bank guarantee will be accepted in lieu of the EMD of the successful and unsuccessful agencies. EMD of successful and unsuccessful agencies will be returned within one month of signing of the contract.

The EMD shall be forfeited by the Agency in the following events:

- a. If Proposal is withdrawn during the validity period or any extension by the Agency thereof.
- b. If the Proposal is varied or modified in a manner not acceptable to the Client after opening of Proposal during the validity period or any extension thereof.
- c. If the Agency tries to influence the evaluation process.
- d. If the selected Agency withdraws its proposal during negotiations.

#### 1.18. Performance Bank Guarantee

The selected Agency shall be required to furnish a Performance Bank Guarantee of 5 % on the contract price, in the form of an unconditional and irrevocable bank guarantee from a Nationalized / scheduled bank in India in favor of "Collector & Chairperson – Cum - Managing Trustee, DMF, Angul" for the entire period of contract with 180 days claim period. The bank guarantee must be submitted after award of contract but before signing of contract. The successful bidder must renew the bank guarantee on same terms and conditions for the period up to contract including extension period, if any, Performance Bank Guarantee would be

returned only after successful completion of task assigned to them and only after adjusting/recovering any dues recoverable/ payable from/by the Agency on any account under the contract. On submission of this performance guarantee and after signing of the contract, demand draft submitted towards EMD would be returned in original.

# 1.19. Submission, receipt and opening of proposals

- a. The proposal (Pre-Qualification, Technical Proposal and Financial Proposal) shall contain no interlunation or overwriting except as necessary to correct errors made by the Applicant Agencies themselves. The under-signee person for the proposal must provide his initial beside such corrections. Submission letters for the Technical Proposal and Financial Proposals should respectively be in the format specified.
- b. An authorized representative of the Applicant Agencies shall initial all pages of the original Pre-Qualification, Technical and Financial Proposals. The authorization shall be in the form of a written power of attorney accompanying the Technical and Financial Proposals or in any other form demonstrating that the representative has been dully authorized to sign.
- c. The Pre-Qualification form and all documents (listed in 1.13) including the Tender Fee / Bid Cost, EMD, declaration of submission as independent agency and power of attorney shall be placed in a separate sealed envelope clearly marked "PRE QUALIFICATION DOCUMENTS". The Technical Proposal including all the Tech Forms and supporting documents (listed 1.14) shall be placed in a separate sealed envelope clearly marked "TECHNICAL PROPOSAL". Similarly, the Financial Proposal including the Fin Form (described in 1.15) shall be placed in a separate sealed envelope clearly marked "FINANCIAL PROPOSAL" All the three sealed envelopes shall be placed in an outer envelope and sealed. This outer envelope shall bear the submission address and shall be clearly marked "DO NOT OPEN, EXPECT IN PRESENCE OF THE OFFICIAL APPOINTED, BEFORE". The Client shall not be responsible for misplacement, loss or premature opening if the outer envelope is not sealed and/or marked as stipulated. The circumstances may also be deemed as fit case for Proposal rejection. If the Proposal is not submitted in separate sealed envelopes duly marked as indicated above, this will constitute grounds for declaring the Proposal non- responsive.
- d. The Proposals must be sent to the address indicated and received by the Client no later than the time and the date of submission, or any extension to this date in accordance with corrigendum. Any proposal received by the Client after the deadline for submission shall be returned unopened.
- e. From the time, proposals are opened to the time the Contract is awarded, the Agencies should not contact the Client on any matter related to its Technical and or Financial Proposal, Any effort by Agencies to influence the Client in the examination, evaluation, ranking of proposals and recommendation for award of Contract may result in the rejection of the Agencies Proposal.
- f. Proposals are to be submitted through speed post / registered post (India Post) only. Proposals submitted by any other means will not be accepted.



# 1.20. Evaluation of Technical Proposal

- a. A Bid Evaluation Committee (BEC) will be constituted by the Client for the purpose of evaluation the proposals.
- b. In the first stage of evaluation, only responsive proposals which satisfy Pre-Qualification Criteria shall be further taken up for evaluation. A Proposal shall be rejected if it is found deficient as per the requirements indicated in RFP.
- c. The BEC shall then evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and by applying the evaluation criteria, sub-criteria specified in the Table No. 6.2. Each responsive Proposal will be given a Technical Score (Ts).
- d. The Bid Evaluation Committee while evaluating the Technical Proposals shall have no access to the Financial Proposals until the technical evaluation process is concluded, and the competent authority accepts the recommendations.
- e. Agencies shall also make a presentation on its relevant skill, competencies, past experiences result & placement record including the plan and modalities for establishment and management of Coaching Centre before the Bid Evaluation Committee, which will be evaluated.
- f. A Proposal may be rejected at any stage if it does not respond to important aspects of the RFP and particular the Terms of Reference or if it fails to achieve the minimum technical score indicated below
- g. The Committee shall determine the approach and methodologies for the issues, which may arise during the evaluation exercise and have not been addressed in this RFP. The decision of the Committee shall be final and binding on all the Bidders.

# Criteria, sub-criteria, and point system for the Detailed Evaluation of Technical Proposals are:

Table No. 6.2

SL	Evaluation Criteria	Supporting Form	Max. Marks
1	Experience in Coaching Industry		40
1.1	Total experience of running Engineering & Medical Entrance Exam Coaching Center (Years) 5 to 7 years = 5 Marks 7 to 10 years = 10 Marks Above 10 year = 15 marks		15
1.2	No. of currently running Pre-Examination Coaching Center for Medical and Engineering Entrance (Branches)  1 to 3 Centers/branches = 5 Marks  4 to 5 Centers/branches = 10 Marks  More than 5 Centers / branches = 15 Marks	Form Tech 2 (Lease / Rent agreement copy of each branch must be annexed)	15



	8 Faculty Members (With 3 / More PHD Holder) = 20 Marks	faculties to be submitted)	
3	Financial Capacity		20
3.1	Turn Over: 50.00 Lakh to 99.99 Lakh = 5 Marks 100.00 Lakh to 199.99 Lakh = 10 Marks 200.00 Lakh and Above = 20 Marks	P & L Account and Balance Sheet Duly Audited by CA.	20
4	Presentation of Course Plan and Strategy before the Bid Evaluation Committee	Form Tech 3&6	20

Note: The minimum qualifying mark is: 60 (i.e. 60% of total marks)

#### 1.21. Evaluation of Financial Proposals – QCBS Selection Procedure

- a. Financial Proposals of only those Agencies who will be technically qualified (i.e. obtain minimum 60% in Technical Evaluation) shall be opened.
- b. The financial scores (Fs) of the Proposal with the lowest bid cost shall be given a financial score of 100 and the other proposals shall be given financial scores that are inversely proportionate to lowest Financial Proposal as stated below;
- c. Fs 100 x (Fm/Financial Proposal of Applicant under consideration) where Fm: Lowest Financial Proposal and Fs: Financial Score

#### 1.22. Final Selection of Agency:

The total score shall be obtained as shown below:

Weighted Technical Score = Technical Score (Ts)\*70%

Weighted Financial Score = Financial Score (Fs)\*30%

Final Score = Weighted (Technical Score + Financial Score)

Agencies will be ranked based on score obtained and the highest scoring agency will be selected.

#### 1.23. Negotiations:

Negotiation will be held at the address indicated above. The invited Agency will, as a prerequisite for attendance at the negotiations, confirm availability of all Professional staff.



Failure in satisfying such requirements may results in the Client Proceeding to negotiate with the next-ranked Agency. Representatives conducting negotiations on behalf of the Agency must have written authority to negotiate and conclude a Contract.

#### a) Technical Negotiations

Negotiation will include a discussion of the Technical Proposal including the proposed approach and methodology, work plan, and organization and staffing, and any suggestions made by the Agency to improve the terms of reference. The Client and the Agency will finalize the Terms of reference, staffing schedule, work schedule, logistics, and reporting. These documents will then be incorporated in the Contract as "Description of Services". Special attention will be paid to clearly defining the inputs and facilities requires from the Client to ensure satisfactory implementation of the assignment. The Client shall prepare minutes of negotiations which shall by the Client and the Agency.

# b) Financial Negotiations

After the technical negotiations are over, financial negotiation will be carried out in order to discuss any change in financials due to change in scope of work or due to clarification on any aspect of the technical proposal during the technical negotiations. Under ordinary circumstances, the financial negotiation shall not result in an increase in the price originally quoted by the Agency. Unless there are exceptional reasons, the financial negotiations will involve neither the remuneration rates for staff nor proposed until rates.

#### c) Conclusions of Negotiation

Negotiation will conclude with a review of the draft Contract. To complete negotiations the Client and the Agency will initial the agreed Contract. If negotiations fail, the Client will invite the next-ranked Agency to negotiate a Contract, if necessary.

#### 1.24. Award of Contract:

- a) After completing negotiations, the Client shall issue a Letter of Intent to the selected Agency.
- b) The Agency will sign the contract after fulfilling all the formalities/pre-conditions within 15 days of issuances of the letter of intent.

#### 1.25. Confidentiality:

Information relating to evaluation of Proposals and recommendations award shall not be disclose to the Agencies who submitted the Proposals or to other persons not officially concerned with the process, until the publication of the award of Contract. The undue use by any Agency of confidential information related to the process may result in the rejection of its Proposal.



#### 1.26. Termination of the Contract:

The competent authority may, by a written notice of termination to the Bidder, suspend/terminate the contract if the Bidder fails to perform any of its obligations under this contract (including the carrying out of the services) provided that such notice of suspension.

- 1. Shall specify the nature of the failure and
- 2. Shall request the Bidder to make good such failure within a specified period from the date of receipt of such notice of suspension by the Bidder.

#### 1.27. Competent Authority:

The Collector & Chairperson - Cum - Managing Trustee, DMF, Angul shall be the competent authority for this project. The powers of the Competent Authority will be as under:

- 1. May amend RFP documents during the proposal evaluation process. Any amendments will be conveyed to the short-listed organization / Agency;
- 2. Modify scope of work at the time of the award of the contract. Such modifications will be discussed and agreed with the Agency.
- 3. At discretion during evaluation of bids, request an Agency for clarification on its proposal. This request will be in writing and the Agency should respond in writing. No change in price or substance of the bid shall be sought, offered or permitted at this stage.
- 4. The competent authority reserves the right to accept or reject any / all proposal partially or fully without assigning any reason thereof. The decision of the Competent Authority shall be final and binding on all the Bidders.
- 5. Any dispute in this regard subject to Angul jurisdiction only.



# Section 7 - Standard Forms

# Pre -Qualification Form:

Sl. No	Basic Requirement	Specific Requirement	Document Required	Document Submitted (Yes/No)
1	Legal Entity	The Agency should be a registered under  Societies Registration Act 1860 Indian Trust Act 1882 Companies Act 1956 NCVT / SCVT / LLP / Partnership Under any other prevalent law/rules	AoA / Partnership Deed , etc.  Certificate of incorporation / Registration Certificate, etc.  PAN No.	
2	Experience	The Agency must have minimum 5 years' experience in the relevant field as on 31/03/2018. Further the agency must have minimum 2 years experience of Running Coaching Centre in Odisha for Medical & Engineering Entrance Exams	Details.	
3	Financial Capacity	The Agency should have minimum annual turnover of Rs.50.00 Lakh each over the last three F.Y.s (2014-15, 2015-16 &2016-17). ITR for the above F.Y. must be filed.	Statement duly signed by a CA for the F.Y. 2014 - 15, 2015 - 16, 2016 -	
4	Blacklist	The Agency should not have been blacklisted by any Central/ State Government or Public Sector Undertakings or any Government Agencies	Affidavit by the Authorized Signatory stating non-blacklisting.	
5	Authorized Representative	A Power of Attorney/ Board Resolution in the name of the person signing the proposal	Original Power of Attorney or Board Resolution Copy	
6	Bid Cost	The Agency should furnish a bid cost of Rs.10,000/-	Original Demand Draft	

		(Rupees Ten Thousand) only in the form of Demand Draft in favor of The Collector & Chairperson – Cum - Managing Trustee, District Mineral Foundation (DMF) payable at Angul.	
7	Earnest Money Deposit (EMD)	The Agency should submit an EMD of Rs.1,00,000/- (Rupees One Lakh) only in the form of 2 years TDR / FD duly pledged in favour The Collector & Chairperson – Cum - Managing Trustee, DMF, Angul	Original 2 years TDR / FD
8	GST	Must be registered under GST	Attach copy of GST No
9	Consortium / Joint Venture / Sub Letting	MoU / Agreement copy stating internal arrangements between the institutions / agency and legal bindings among them.	Attach copy

# **Technical Proposal Forms**

Technical Evaluation: Ref:- Point No. 1.14 of RFP

SL	Evaluation Criteria	Supporting Tech Forms	Remarks
1	Experience Criteria		
1.1	<b>Total experience</b> of running Pre- Examination coaching center for Engineering & Medical courses	Tech Form - 2	No of Years
1.2	No. of currently running Pre- Examination coaching center (Branches) for Engineering & Medical Entrance Course		No of active centres
1.3	Experience of Running Coaching Centre in Odisha for Medical & Engineering Entrance Exams (Years)		No of Years

2	Personnel		
2.1	Centre Supervisor (1) (Full time)	Tech Form - 4 & 5	Yes / No
2.2	Faculty Members (8) (Full time)		Yes / No
3	Financial Capacity		
3.1	The Agency should have a minimum annual turnover of Rs.50.00 crore each over the last three F.Y.s (2014 - 15, 2015 -16 & 2016 -17). ITR for the above F.Y. must be filed.		Yes / No
4	Presentation of Course Plan and Strategy before the Bid Evaluation Committee in compliance to the prescribed Tech Forms	Tech Form- 3 & 6 Hard & Soft Copy of the Technical Presentation	Yes / No

# **Covering Letter**

To,

The Collector & Chairperson – Cum - Managing Trustee, District Mineral Foundation, Angul

Dear Sir,

We, the undersigned offer to execute the assignment 'Establishment & Management of Residential Pre-Examination Coaching Centre for Engineering & Medical Course in Angul District under District Mineral Foundation' in accordance with your Request for Proposal No.\_\_\_\_\_\_\_ dated \_\_\_\_\_\_\_. We are hereby submitting our Proposal, which includes Pre Qualification Documents, Technical Proposal and Financial Proposal, sealed in separate envelopes.

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification. Our Proposal is binding upon and subject to the modifications resulting from contract negotiations.

Thanking you.

Yours sincerely,

Authorized Signature

Name and Designation of Signatory



# Name of Agency

# Form Tech 2 - Agencies /Organization and Experience

[Provide here a brief description of the Agency's background including ownership details, date and place of registration, objectives etc. provide details of experience/assignments of similar nature including name of assignment, duration, contract amount, client details, staff involved, tasks carried and etc. Apart from this, also provide details and supporting information/documents under the Prequalification criteria and Evaluation criteria].

Note 1: Information provided in this form should sufficiently support/justify the criteria of the Technical Qualification Form.

Note 2: All the claims should be substantiated through production of originals, whenever demanded.

# Form Tech 3- Description of Strategy, Approach and Work Plan for Performing the Assignment

[Strategy, Approach and work plan are key components of the Technical Proposal. You are suggested to present your Technical Proposal divided into the following three chapters:

- a) Strategy and Approach
- b) Work Plan and
- c) Organization and Staffing
  - a) Strategy and Approach: In this chapter, you shall explain your understanding of the objectives of the assignment. You shall also explain how you propose to assess the base learning levels of the students and further plan to address them. Also you shall explain how you will make efforts for retention of the students as well as integration of their college schedule with coaching; you shall also list out strategy to improve the scores of lagging students. Additionally, you shall also explain interventions which will be taken up for all round development of the student.
  - b) Work Plan: In this chapter, you shall propose the main activities of the assignment, their content and duration, phasing and interrelations, and milestones. The proposed work plan shall be consistent with the strategy, showing understanding of TOR and ability to translate and implement each of the objectives, scope of work into a feasible working plan. List of material to be provided (as suggested under Section 5 (H) Table 5.4) should be included here. The work plan shall be consistent with the Work Schedule as detailed out in Form Tech 5
  - c) Organization and Staffing: In this chapter, you shall propose the structure and composition of your team. You shall list the main disciplines of the assignment, the key

expert responsible, and proposed staff. The details of these resources shall be given in Form Tech – 4.

Note 1: Information provided in the form should correspond to the Technical Presentation.

Note 2: All the claims should be substantiated through production of originals, whenever demanded.

# Form Tech 4 - Team Composition and Task Assignments

Name of the Staff/ Personnel	Qualification/s	Area of Expertise	Position Assigned	

Note 1: Information provided in the form should correspond to key Personnel Criteria of the Technical Qualification form.

Note 2: All the claims should be substantiated through production of originals, whenever demanded.

# Form Tech 5 - Curriculum Vitae (CV) for Proposed Staff

1. Proposed Position

2. Name of Firm/ Agency

3. Name of Staff :

4. Date of Birth :

Nationality

6. Education: (From Matriculation onwards)

SI. No.	Qualification	Subjects	Board/ University	Year of Completion	Division / Grade

7. Membership in Professional Association/ Training attended:

8.	Other	Train	ning
O.	Other	IIdi	mig

9. Countries of Work Experience:

10. Languages: (Excellent / Good/ Fair)

Languages	Reading	Speaking	Writing
English			
Hindi			
Odia			
Others, if any.			

11. E	Employment Record ( Add row ,	if required):	
F	rom:	To:	
	Employer		
P	osition Held		
F	rom:	To:	
E	mployer		
P	osition Held		
12. D	Detailed Task Assigned:		
	Vork Undertaken that Best Illust		he Tasks Assigned
Name of	assignment or project:		
3	Year:		
ì	Location:		
	Client:		
1	Main project features:		
1	Position/s held:		
,	Activities Performed:		
Name o	f assignment or project:		
)	Year:		
l	Location:		
(	Client:		
1	Main project features:		
	Position/s held:		
1	Activities Performed:		
14. Ce	ertification:		
	The undersigned certify that	to the best of my knowle	edge and belief this CV correctly
	describes me, my qualificat	ions, and my experience	e. I understand that any willful
			fication or dismissal, if engaged.
	Date:		
	Full name of authorized repre	sentative:	\(\)
	ANALONE VARIOUS SALUTES SALUTES DE LA CONTRACTOR DE LA CO	or state to the anti-field field of the fiel	1000

#### Form Tech 6 - Course Schedule/Timeline

(Provide a detailed class schedule for the execution of batch. This shall include details as mentioned under Section 5 © 'Services to be provided":

# Form Tech 7- Undertaking Regarding any Conflicting Activities and Declaration Thereof

Are there any activities carried out by your Agency which are of conflicting nature as mentioned in Para 1.7 of section 6. If yes, please furnish details of any such activities.

If no, please certify,

[We hereby declare that our Agency has not indulged in any such activities which can be termed as the conflicting activities under Para 1.7 of the section 6. We also acknowledge that in case of misrepresentation of the information, our proposals/ contract shall be rejected / terminated by the Client which shall be binding on us.]

Authorized Signature [In full and initials]:
Name and Title of Signatory:
Name of Agency:



# Section 8 - Financial Proposal Submission Form

[Location, Date]

To,

Collector & Chairperson – Cum - Managing Trustee, District Mineral Foundation, Angul

Dear Sir,

	We,	the	undersigned,	offer	to	provide	services	for	the	assignment	"Establishment	&
Manag	eme	nt of	Residential Pr	e-Exar	nin	ation Co	aching Ce	entre	for	Engineering	& Medical Cours	se"
in Ang	ul Di	strict	under District	Mine	ral	Foundati	on in acc	orda	ance	with your R	equest for propo	sal
(RFP) N	0		dated			an	d our Ted	hnic	al Pr	oposal.		

Our Financial Proposal is as per below mentioned:

SI. No.	Particulars	Costs in INR (For One Student Per Batch)
1	Total Cost for One Student (Per Batch) including all Expenses relating to Coaching, Hostel & others ancillaries with reference to Section – 5 of RFP.	
2	Applicable Tax (GST)	
3	Total Cost After Tax ( Per unit of Student)	

We fully accept the proposed cost with reference to the RFP. The proposed cost per Student shall be binding upon us subject to the modification resulting from contract negotiations, if any, up to expiry of the validity period of the Proposal.

Thanking You,

Yours sincerely,

Authorized Signature
Name and Designation of Signatory:
Name of Agency:
Address: